

CONSTRUCTION MANAGER • GENERAL CONTRACTOR

SUMMER 2021

Who are Hogan's Associates?

NEWSLETTER HIGHLIGHTS

- Page 2 Mountain America Center (Idaho Falls Event Center) Finally Breaks Ground!
- Page 5 Utah State University Moab Academic Building Topping-Off
- Page 6 Hogan's a four-time Best of State winner!
- Page 7 Team Highlight: Hogan's Marketing Team—learn about the steps to win a project and their efforts once we've won!

Social Media

Check us out (and be sure to "like" us)!



For this edition of the newsletter, I thought you all might be interested to know the genesis of the name of our company—Hogan & Associates Construction. Back in 1995, when Hogan & Tingey Construction was going through ownership changes, and this new company was established, we thought about, discussed extensively, and debated what the name of the new company should be. "Hogan Construction" was one name that seemed an obvious choice as the legal name of the company. However, as we thought deeper about it, we knew that the long-term success of the company would depend on more than just the Hogan family. It's not just "our" company, and it would depend on others outside of the "family." The founders and owners of the company would depend on the skill, hard work, dedication, and trust of every employee offered to us. Another key factor would be the trust that the founders and owners of the company would give to the employees to empower them to do their best. And so, although the name is longer and not as convenient, we conscientiously memorialized that association and trust into the very name of the company. Thus, the name Hogan & Associates Construction was selected and registered. The name represents the Hogan family AND all our associates working together.

I consider all of you my "associates" in this work that we do together. I value each of you as individuals, and your well-being as individuals and families is important to me. You are indeed my associates, and we are all a team, working together toward our common goal. You have placed great trust in the Hogan family, and we, in turn, have placed great trust in each of you. And that is powerful! Together we have, and will accomplish great things under the name of Hogan & Associates Construction, Inc.!

And that is part of the reason I always say **thank you for being productive**, working safe, and working smart!

Current Market Conditions

As the price of lumber has shot up 288 percent, it's a simple imbalance of supply and demand. During the pandemic, lumber prices soared due to increased demand and a lack of domestic production. When COVID-19 hit, lumber mills closed, and when they reopened, they didn't produce enough to meet construction needs. With this in mind, we hope you'll get a laugh out of this meme.



Lumber Seeds • \$5 each Don't lowball me. I know what I got.

SAFETY SPEAKS

The best way to prevent dehydration is to **stay properly hydrated each and every day.** Consuming water is essential to human life. When working in hot weather or in the sun, drinking extra water is a must.

There are various signs and symptoms of dehydration. The first sign is typically a severe headache, followed by dizziness. Other signs of dehydration that may show up early are extreme thirst, discomfort, and loss of appetite. Next, the muscles begin to cramp, particularly the leg muscles. Other common symptoms are visual difficulties, including fuzziness, along with hypotension (decreased blood pressure). When dehydration worsens, symptoms increase and worsen as well. Furthermore, respiration and heart rate will begin to increase as dehydration gets more severe.

How much water should you drink every day?

The U.S. National Academies of Sciences, Engineering, and Medicine determined that an adequate daily fluid intake is:

- About 15.5 cups (3.7 liters) of fluids a day for men
- About 11.5 cups (2.7 liters) of fluids a day for women

Hogan provides the above water jug to all of its field employees. The water jug below holds 7.6 liters or 2 gallons of water. Because many of our employees are working in the hot sun each day, we recommend that our field employees top off the water jug each morning as they go to work and hydrate throughout the day. In addition, to help with hydration, we provide our employees with Sqwincher which helps prevent dehydration.

HOGAN

If you have any questions about the water jugs or Sqwincher, please contact Josh Murphy at 801.548.9932.





MOUNTAIN AMERICA CENTER GROUNDBREAKING

On Tuesday, May 18, Hogan and Bateman-Hall General Contractors broke ground on the highly-anticipated, long-awaited Mountain America Center in Idaho Falls. The center, a project awarded to Hogan back in 2016, is being built with much of the \$64 million cost coming from a local tourism tax. The rest was from sponsorships. The 48,000 square foot venue features an arena seating 5,500 people and a state-of-the-art convention center with flexible configurations. The event center will host conventions and concerts and be home to a new Idaho Falls junior hockey team. Remarks at the May 18 groundbreaking were made by Idaho Governor Brad Little, Idaho Falls Mayor Rebecca Casper, and other political officeholders.

Recently Won Projects





DAVIS SCHOOL DISTRICT ADMINISTRATION BUILDING HVAC RENOVATION

Hogan was selected as CM/GC to renovate the HVAC system at the Davis School District Administration Building. The project scope includes:

- Removing and replacing existing ceilings as necessary
- Installing a new cooling tower
- Replacing existing galvanized culinary water lines with copper
- Installing new HVAC system as designed

We'll be working with VBFA as the design team.

TEAM LEADS



DAVE **ANDERSEN Project Director** & Project Manager



GEORGE DICKSON Asst. PM & Superintendent



MICHELLE FAULK **Project Engineer**

JENNIFER WILHELM **Project Assistant**

SOUTH WEBER CANYON MEADOWS PARK WEST

Recently, Hogan was selected to be South Weber's CM/GC for phase one of the western portion of their Canyon Meadows Park. The project includes grading (including some demolition), underground utility work, a parking lot (with lighting), four pickleball courts, a basketball court, and a bike/ pump track.

We will be working with Jones & Associates Consulting Engineers as the design team.

TEAM LEADS







SCOTT WHITE Concrete Superintendent



LYNDZY STOLTZ Office Manager

JERED

STRONG



TETON COUNTY COURTHOUSE PROJECTS

Hogan, as CMAR, was recently awarded the Teton County Courthouse Project. The project includes upgrades, remodels, additions, and possible new construction to the 1968 Teton County Courthouse. The project will be phased, and the first phase includes the following:

- Secure lobby remodel
- Secure north entry vestibule
- Envelope remodel including new wall cladding, windows & doors, roof insulation, and roof
- Upgrades of surveillance,

duress, lockdown, and notification systems

- Security upgrades of five public transaction areas
- Security upgrades to exterior mechanical systems

We will be working with Anderson Mason Dale Architects and CLB Architects as the design team.

TEAM LEADS

DAVE ANDERSEN **Project Director**



ROB BIRCH Project Manager



DAVE WILDE Superintendent



MICHELLE FAULK **Project Engineer**

JENNIFER WILHELM Project Assistant

LAYTON CITY FIRE STATION #54

Hogan was recently selected to be Layton City's CM/GC for their new Fire Station #54. The facility is a 10,034 SF, one-story building featuring three engine bays. With seven sleeping rooms, four shared bathrooms, a large dayroom with a kitchen, two offices, a full laundry area, a workout room, and an ample patio facing the mountains, this station will have a western, mountain design including wood timbers and a steel roof.

We will be working with Think Architecture as the design team, and due to recent materials procurement issues, the construction date has not been set. It's likely to be underway mid-summer after a condensed pre-construction effort. The project is scheduled to take ten months to complete.

TEAM LEADS







MIKE THOMPSON Superintendent



FLETCH ROBERTS Project Engineer



AMANDA **MCNEELY** Project Assistant



It was a momentous day at the Utah State University Moab Academic Building site! Hogan's on-site team, USU-Moab officials, two photographers, a local newspaper, and a real estate magazine were present. USU's President Noelle Cockett, USU-Moab Associate Vice President Lianna Etchberger and her husband Rich were also in attendance.

A flag pole with a United States flag and Utah State University flag was welded to the last beam. Lianna then placed a cottonwood branch to represent the riparian area, which is where the land runs alongside wetlands, and a sage branch to represent the desert. With the flags and branches in place, the final steel beam was set. It's thrilling to see this project progressing. Thank you to our project team and on-site crews for making this building a success!



Calling all Hogan photographers, videographers, and influencers (aka you)! We're looking for your input and unique perspective on Hogan's current projects! The above photos of the topping-off at Utah State University's Moab Academic Building are a fantastic example of content we'd LOVE to share. Our marketing department

is starting a quarterly social media challenge—a chance for your content to be featured across our social media platforms and highlight all the critical work that happens daily in the field.

Here are the details:

Send an original and SAFE FOR WORK photo or video with a brief description of an in-progress Hogan project to social@hoganconstruction.com by Friday, September 17th to be considered.

If selected, you will receive a gift card for \$20! Also, as a reminder, follow us on Instagram, Facebook, Twitter, and LinkedIn for more company highlights!



What to expect when you go to an Urgent Care Clinic:

When your issue doesn't seem severe, your local urgent care center may be an appropriate option.

When you visit your local urgent care center, you'll find a full clinical staff ready to help. They're prepared to diagnose and treat typical health problems that can disrupt your day.

Most urgent care centers take X-rays and run lab tests for common illnesses like strep throat or the flu.

But, they don't have advanced imaging machines, specialists, or operating rooms. That's why you still need to go to the ER for severe issues like a possible heart attack, stroke, or internal bleeding.

You can often take care of your needs in just one quick, lower-cost visit with the medical team at your nearby urgent care center.

When you visit an urgent care clinic, you will be responsible for a \$35 co-pay.

Do the following to find contracting Urgent Care Clinics near you:

- 1. Go to www.aetna.com.
- 2. Click on "Login."
- 3. Add your username and password. If you haven't registered, click on "Don't have an account."
- 4. Click on "Find Care & Pricing."
- 5. At this point, in the search button, add "Urgent Care Clinic."

Communicating with our Employees

As mentioned in the first quarter newsletter, it's important we have current addresses and cell phone numbers for our employees, for various reasons. If you move or get a new cell phone number, please make sure you do the following.

- 1. Go to www.hoganconstruction.com
- 2. On the right under "Employee Portal," click on "hh2."
- 3. Add your username and password.
- 4. Click on "HR."
- 5. Click on "My Records."
- 6. Click on "Change Request."
- At this point, check the phone number that we have on file. If it is an old cell phone number, update it and click "Submit Change Request."

Important Dates

2nd QUARTER SAFETY INCENTIVES

Due: June 30, 2021 • For field employees only

401(k) OPEN ENROLLMENT

July 1, 2021 • All eligible employees

JULY 4th OBSERVANCE

Monday, July 5, 2021 • July 4th falls on a Sunday in 2021. So, the holiday will be observed on Monday, July 5th, and office and field employees will have the day off. Enjoy!

Best of State

Four-time winner for Project Development!



Without you, this award would not be possible. Thank you for all you do to make our projects great!



AARON METCALFE Vice President, Marketing & Communications Hired: March 27, 2006



BRITTANY PUNJABI Marketing Manager Hired: February 10, 2020



ALEX SMITH Marketing Manager Hired: December 14, 2020

Hogan's Marketing Team

Our marketing efforts start with you! Without each Hogan employee's effort and commitment to our current projects, it would be much harder to win new ones. Thank you for your attention to detail, collaboration, and care! Because of these qualities, our current and potential clients know how awesome Hogan is, which is truly what wins projects.

AARON METCALFE

MARKETING'S RESPONSIBILITIES

- Business development
- Proposals
- Interviews
- Event planning
- Social media
- Digital signage

WHAT'S AN RFP?

• Manage lead tracking and project history database

- Quarterly newsletter
- Business cards & email signatures
- Internal photography
- Awards submittals

A Request for Proposal (RFP), is a document owners use to announce a project, summarize it, and solicit qualifications from interested firms. An RFP comes into play during all three of the below "Steps to Win a Project." We learn about the RFP during our business development efforts, respond to it during the proposal phase, and refer to it as we prepare for an interview.

Steps to win a project





Explanation of Benefits

What is an Explanation of Benefits (EOB)?

An EOB is a statement from your health insurance plan describing what costs it will cover for medical care or products you've received. The EOB is generated when your provider submits a claim for the services you received.

The insurance company sends you EOB's to help make clear:

- · The cost of the care you received
- · Any money you saved by visiting in-network providers
- · Any out-of-pocket medical expenses you'll be responsible for

How do Explanation of Benefits (EOB's) work?

A health care provider will bill your insurance company after you've received your care. Then you'll receive an EOB. Later, you may receive a separate bill for the amount you may owe. This bill will include instructions on who to direct the payment to.



Aetna Life Insurance Company P.O. BOX 14079 LEXINGTON, KY 40512-4079 Did you know that you can access your EOB's on Aetna.com?

Do the following to get your EOB's:

- 1. Go to www.aetna.com.
- 2. Click on "Login."
- Add your username and password. If you haven't registered, click on "Don't have an account."
- 4. Click on "Claims & Spending."
- 5. At this point, click on "Members" to see the EOB's for yourself or for your dependents.

Statement date: May 7, 2021



QUESTIONS? Contact us at aetna.com 1-877-204-9186 Or write to the address shown above.



This statement is called your EOB. It shows how much you may owe, the amount that was billed, and your member rate. It also shows the amount you saved and what your plan paid. Look at this statement carefully and make sure it is correct. If you do owe anything, you will receive a bill from your doctor or health care provider(s). If you have access to the secure member website, you can change your delivery preference, view, print or download your EOBs online anytime.

Track your health care costs



Amount you saved

Going to a doctor or hospital in the network saves you money. That's because we have arranged discounted rates with these providers. The online provider directory can help you find a doctor or other health care professional. Just go to **www.aotna.com**.

Amount you have left to meet deduct	ible
Annual deductible	\$1,000.00
Deductible used	- \$500.00
Deductible remaining	\$500.00

A guide to key terms

	Tenni		Tour totais
	Amount billed:	The amount your provider charged for services.	
	Member rate:	This is the health plan covered amount which may reflect a health plan discount. This may be referred to as the allowed amount or negotiated rate.	حصين
	Pending or not payable:	Charges that are either not covered or need more review by us. Read 'Your Claim Remarks' to learn more.	
	Deductible:	The amount you pay for covered services before your plan starts to pay.	
	Coinsurance:	When you pay part of the bill and we pay part of the bill. This is the out-of-pocket amount that you may owe.	50.00

Your totals

